

## Units of Learning outcomes - B: Information Processing

A unit of learning outcomes is a component of a qualification consisting of a coherent set of knowledge, skills and competence that can be assessed and validated.

(ECVET Recommendation)

		eference systen	n: German vocational		•				
		bildungsberuf / training occupation / q		qualific					
German  1. Bürokaufmann/-frau  2. Kfm. für Bürokommunikation  3. Industriekfm.  4. Kfm. im Groß- und Außenhandel		English  1. Office manager  2. Management Assistant for Office Communication  3. Industrial Management Assistant  4. Management Assistant for Wholesale and Foreign Trade		French  1. Gestionnaire de bureau  2. Agent commercial dans la communication de bureau  3. Agent commercial dans l'industrie  4. Agent commercial dans le commerce de gros et commerce extéri					
Wholesale and Foreign Trade  Unit: B1  Title: Statistics  Level 3 or 4 (DQR/EQF)  = knowledge of facts, principles, processes and general concept, in a field of work or study (E									
	Knowledge		Skills		Competences				
	He/she knows		He/she is able to understands to		He/she is responsible for/supervises				
Unit: B1 (2 weeks mobility)	* applications for statistics to meet companies needs  * evaluation methods and analyzing techniques  * how to organize, analyze, prepare and present statistical data  * MS Excel, MS Access  * technical terms related to statistics in the foreign language		* acquire data to create statistics		* independent acquisition of data from various sources				
			* prepare and present d	lata	* decision-oriented application of				
			* analyze data and evaluate results  * prepare data and present it as a basis for decision-making  * deal with paper and electronic files  * manage emails		statistics within the company to control office organisation				
					* analysing data and drawing conclusions correctly				
			* work with text process software	sing					
			* create presentations v appropriate program	with					
			* collaborate with colleagues of different cultures						
			* communicate with customers, clients and colleagues in their lange	uage					
			* assign priorities and w goal oriented	vork					





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	D.	(ECVET Recommendation)							
Reference system: German vocational training act Ausbildungsberuf / training occupation / qualification:									
German  1. Bürokaufmann/-frau  2. Kfm. für Bürokommunikation  3. Industriekfm.  4. Kfm. im Groß- und Außenhandel		English  1. Office manager  2. Management Assistant for Office Communication 3. Industrial Management Assistant 4. Management Assistant for Wholesale and Foreign Trade		French  1. Gestionnaire de bureau  2. Agent commercial dans la communication de bureau  3. Agent commercial dans l'industrie  4. Agent commercial dans le commerce de gros et commerce extéri					
	Unit: B2 Title: Word prod	cessing							
	Level 3 or 4 (DQR/EQF)								
	= knowledge of fac		rocesses and general Skills	ocesses and general concepts, in a field of work or study (EQF)  Skills  Competences					
	He/she knows	uye	He/she is able to understands to		He/she is responsible for/ supervises				
	* word processing hard- and software (MS Word)  * keyboarding		* use word processing, recording and reproduc devices	information for administration by					
	* standards to format (e.g. DIN 5008)	business letter	* touch-type		knowing and using the functional national language to an appropriate level				
Unit: B2 (1 week mobility)	* technical terms related to word processing in the foreign language		* formulate and format texts according to given facts by use of works of reference		* using appropriate type of corporate correspondence depending on context				
			* create documents and edit them in an efficient way						
			* create documents and them following specific requirements	d edit					
			* chose the appropriate type of corporate correspondence						
			* evaluate the quality of documents	f					
			* deal with paper and electronic files						
			* manage E-Mails						
			* work with text process software	sing					
			* collaborate with colleagues of different cultures						
			* communicate with customers, clients and colleagues in their lange	uage					
			* assign priorities and working goal oriented						





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			/ET Recommendation)						
	Reference system: German vocational training act								
Ausbildungsberuf / training occupation / qualification:									
<ol> <li>2. Kfm. für Bürokommunikation</li> <li>3. Industriekfm.</li> <li>4. Kfm. im Groß- und         Außenhandel         Außenhandel         4. Man</li> </ol>		1. Office mana 2. Manageme Office Com 3. Industrial M Assistant 4. Manageme	English  1. Office manager  2. Management Assistant for  Office Communication  3. Industrial Management		French  1. Gestionnaire de bureau  2. Agent commercial dans la communication de bureau  3. Agent commercial dans l'industrie  4. Agent commercial dans le commerce de gros et commerce extéri				
	<u>Unit: B3</u> Title: Office con	nmunication	and ICT						
	Level 3 or 4 (DQR/EQF) = knowledge of facts, principles, processes and general concepts in a field of work or study (EQF)  Knowledge Skills Competences								
		- <del> </del>			Competences				
Unit: B2 (3 weeks mobility)	* how to communicate in different		He/she is able to understands to		He/she is responsible for/ supervises				
	circumstances in an appropriate way		* use professional literature, documentation and other auxiliary means		*solving operational issues by use of ICT				
	* ICT guidelines  * the functionality and necessity of databases  * health& safety laws and guidelines affecting the use of ICT  * elements of the communication process  * classification of computer  * components of computer systems (hard- and software)		* prepare data for commercial information processing and correct mistakes  * maintain database information  * back up data using different methods considering data protection regulations and directives  * apply specialized software of the company  * consider safety precautions and company agreement relating to VDU-workstations  * deal with paper and electronic files  * manage E-Mails  * work with text processing		* using ICT taking into account data protection regulations				
	* call & fax processing								
	* internet standards  * organis demands of ICT								
	* ergonomic demands of ICT  * methods of backup  * storing and filing systems  * accessing information systems  * technical terms related to office facilities in the foreign language								
			* create presentations with appropriate program						
			* collaborate with colleagues of different cultures						
			* communicate with customers, clients and colleagues in their lange	uage					
			* assign priorities and working goal oriented						

